

PHILIPS



AEROCON PRESENTS GENERAL MANAGER OF THE YEAR - MIDSCALE



Somnath Mukherjee

General manager, The Gateway Hotel Ganges and Nadesar Palace, Varanasi

Somnath Mukherjee joined the industry in the late 90s and worked his way up to the post of general manager in the last three years.

In the LC in the years 2011 to 2012, he managed to achieve a 92% success rate as well as a 4.9 out of a possible 5 in the Key Result Area rating, topping all its parameters. His hotel's Employee Satisfaction Survey (ESS) score was at 100% for the last three years that is from 2009 to 2010, 2010 to 2011 and 2011 to 2012 consecutively.

The total revenue of the entire property over the years 2009-2009 to 2001-2012 went from Rs. 1966 lacs to Rs. 2,860 lacs thereby showing an increase of 45.47 per cent. The Guest Satisfaction Tracking System (GSTS) on a whole showed a 97.36 per cent success rate over the above mentioned years.

RUNNER UP: AVNEESH KUMAR MATHUR, GM, Country Inn and Suites by Carlson, Jaipur

THE SHORTLIST: KUNAL BANERJEE, GM, The Floatel, Kolkata
MANOJ SHARMA, GM, Royal Orchid Central Akota, Vadodara
MOHINDER PAL SINGH, GM, Lemon Tree Hotel, Chennai
SANJAY KUMAR DAS,